

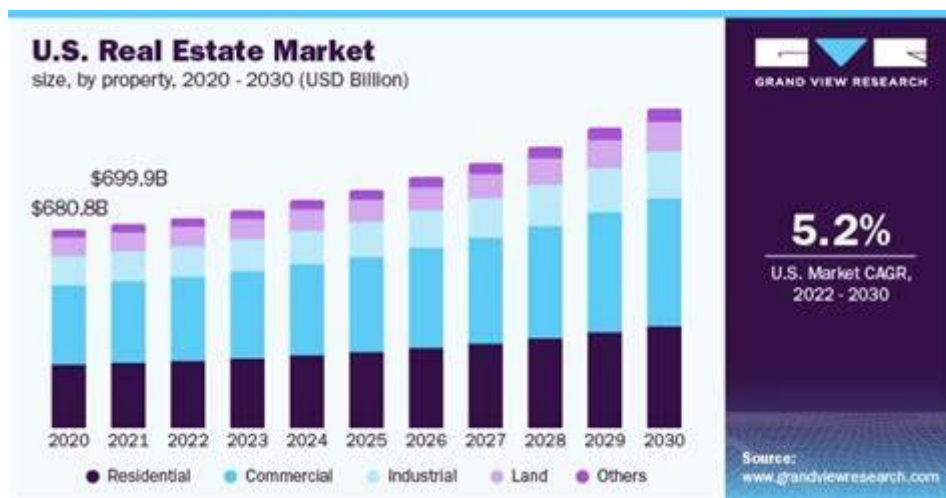
## The Future of the Class B Commercial Building Market in the U.S.: A Ten-Year Outlook

The Class B commercial building market in the United States is expected to experience significant changes over the next decade, driven by economic conditions, technological advancements, and evolving tenant preferences. Class B properties, typically characterized by their older construction and lower rental costs compared to Class A buildings, have historically been a desirable option for mid-sized businesses and startups. However, several key trends are likely to influence their trajectory in the coming years.

One major factor impacting the Class B market is the shift in demand following the COVID-19 pandemic. With remote and hybrid work models becoming the norm, companies are reconsidering their office space requirements. This has led to increased vacancies in commercial real estate, including Class B buildings. However, as businesses seek cost-effective solutions, many may opt to relocate from premium Class A spaces to more affordable Class B properties, ensuring sustained demand for these assets.

Another significant trend shaping the Class B market is the growing emphasis on sustainability and energy efficiency. As environmental concerns and regulations increase, many property owners will invest in retrofitting older Class B buildings with energy-efficient systems and smart technologies. This modernization effort will not only enhance property value but also attract tenants seeking environmentally responsible workspaces.

Additionally, suburban Class B buildings are expected to see heightened interest due to shifting workplace dynamics. As employees seek shorter commutes and improved work-life balance, companies may expand or relocate operations to suburban areas where Class B buildings are prevalent. This shift could provide new investment opportunities for developers and property owners targeting suburban markets.





Finally, the integration of flexible workspace solutions within Class B properties will likely become more common. With the rising popularity of coworking spaces, landlords may repurpose portions of Class B buildings to accommodate shared office environments, catering to the needs of startups and remote teams looking for flexible leasing options.

Overall, while challenges such as fluctuating interest rates and economic uncertainty remain, the Class B commercial building market in the U.S. is poised for adaptation and growth over the next ten years. Strategic modernization, tenant-focused amenities, and location-based investments will play crucial roles in shaping the sector's future trajectory.